

News Release

Training Partners inks its largest training services contract to date

Holistic training programme to enable IT department of Thailand's telecommunications company, TOT, to fully utilise newly upgraded network

Singapore, 3 Nov 2009 – Training Partners, the leading IT infrastructure learning and development provider in Asia, has won a large IT resource training deal with Thailand's leading telecommunications company, TOT Public Company Limited (TOT). Training Partners' largest deal to date, the deal comprises a highly customised and comprehensive training programme that will equip the employees with the knowledge and skills to operate their newly upgraded network infrastructure. The upgrade will enable TOT to address the growing demand for ADSL, bandwidth and information services, so as to maintain its competitive edge.

Determined to offer its customers a sophisticated, high speed telecommunications network that meets international standards, the telecommunications company embarked on a large-scale upgrade project to broaden network connections as well as to improve the quality and variety of services nationwide. TOT appointed a local systems integrator to set up a single IP-based converged national network that will offer a new generation of innovative information services to government, state enterprise and private sector firms. The network will also be expanded to support bandwidth of 60 Gbps for over 1.6 million broadband IP ports nationwide by 2010, and provide 1.9 million ADSL ports by 2013.

The broadband IP expansion project forms part of TOT's continuous effort to fulfill their mission – to provide best-in-class services to the Thai people. Besides having a state-of-the-art network, it is equally critical that the client's in-house IT team is adequately trained to operate and optimise the upgraded infrastructure. Training Partners, a Cisco authorised training partner and the only Cisco Learning Solution Partner (CLSP) in Thailand, was able to work very closely with the client's systems integrator to develop a highly relevant and thorough training programme that meets international standards.

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Training Partners' holistic training solution includes instructor-led classes as well as an onsite visit to a leading telecommunications company in Korea. The classroom modules involved working with Cisco Advanced Services team to provide CRS-1 Essentials as well as other hands-on training. The trip to Korea, made possible by tapping on Training Partners' regional presence, will allow trainees to obtain first-hand experience of a similar network in action at the major telecommunications provider.

"We structured a world-class training solution that offered hands-on learning and training modules delivered by certified instructors. To enhance their learning, we have also arranged for onsite customer visit overseas. Upon completion of the programme in January 2010, our client's IT operations team and engineers will be able to run the new systems efficiently and optimise performance wherever possible." said Sutas Kongdumrongkiat, general manager at Training Partners Thailand. "The training programme also met both budget and timeline requirements."

The contract highlights how Training Partners is able to seamlessly integrate its training solutions in partnership with other vendors, systems integrators or solutions providers, to help clients achieve business goals.

"As the biggest Training Partners' project in Asia to date, this is an excellent affirmation of our training capability," said Esther Wong, general manager for Training Partners. "It also demonstrates the extent and depth of our regional presence and expertise in working with various vendors to offer bespoke advanced training programmes that would expedite training and knowledge transfer to help employees keep pace on technology advances."

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About TOT Public Company Limited

TOT Public Company Limited (TOT) was founded on 24 February 1954, corporatised from Telephone Organisation of Thailand on 31 July 2002. TOT has laid a foundation for telecommunications system in Thailand for over 54 years. With its long-lasting experiences, TOT is ready to provide a complete range of telecommunications services to meet the requirements of all target groups to their utmost satisfactions.

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About Training Partners

Training Partners is Asia Pacific's leader in IT infrastructure learning and development provider, delivering advanced technology training as well as training consulting services to multinational corporations. Established in Singapore in 1994, Training Partners operates in 8 countries in the Asia Pacific region, deliver training programmes and services in five languages, and have successfully trained over 50,000 IT professionals. Training Partners is also a wholly owned subsidiary of Datacraft Asia. For more information, please visit www.training-partners.com

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